

Meet the Presenters

Jenna Dullling

Assistant Director of Board
Relations and Donor
Experience

Juliette Kesterson

Director of Donor Relations

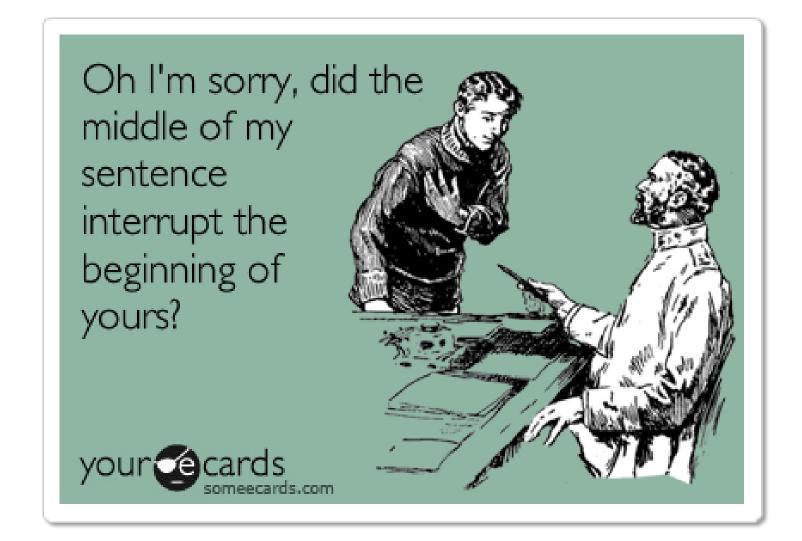
University of Tennessee, Knoxville







Activity: Cross the Line





What is Amplification?





Common Amplification Issues

Interruptions

Not receiving credit for your idea

Your idea doesn't receive consideration



"I couldn't have said it better myself, Sarah, so I'll just repeat it a little bit louder."



Virtual Amplification

- Navigating virtual space is hard enough already!
- Have to capture and keep audience attention
- Interruptions are common
- Hybrid meetings intensify isolation





The REAL Issues

Gender disparity

 Men interrupt at significantly higher rates than women

Underrepresented populations are interrupted and overlooked more

• Can include race, ethnicity, age, ability, etc.

Power dynamics

 Employees in middle management and administrative roles are less likely to be heard



Activity: Group Discussion

- Who are you, where do you work, and what do you do?
- What stood out to you from the cross the line activity? What did you observe? What surprised you?
- When we think about being interrupted, are there situations where this happens more often (by gender, age, colleague type, etc.)
- Have you seen someone successfully amplify another?
- Have you been in a situation where a colleague's contributions were minimized and amplification would have helped?
- When have you felt most heard or most supported?





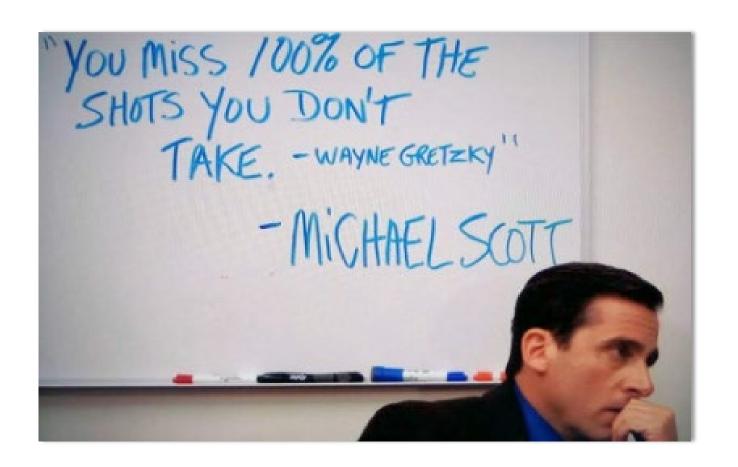
How to Amplify

Get to know the person

Commit

Give Credit

Benefits of Amplification





Wrap Up

One thing you will start or stop doing

One thing you will continue doing



Questions, Comments, Compliments

Jenna Dullling jdulling@utfi.org

Juliette Kesterson jkesterson@utfi.org





