



**LYNNE M. WESTER**

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**AREAS OF EXPERTISE**

Metrics, Building Donor Relations Shops, Technology and Digital Stewardship, Millennials,

**WORK EXPERIENCE**

Director of Donor Recognition and Stewardship, Yeshiva University 2010 – present

Associate Director of Donor Relations, NYU Poly, 2009 – 2010

Acknowledgment Coordinator, Rollins College, 2004-2008

**SELECTED PRESENTATIONS**

CASE Annual Donor Relations Conference, 2009, 2008

*Donor 2.0 – Digital Donor Relations*

*Acknowledgments A to Z.*

*Donor 2.0 – Digital Donor Relations*

*One Fish Two Fish*

ADRP, International Conference, 2010, 2009, 2008, 2007

*Oh the Places You'll Go*

*Mindful Metrics, Proving Your Worth*

*Donor 2.0 – Digital Donor Relations*

*Mindful Metrics, Proving Your Worth*

*Newcomers Workshop. Acknowledgments A to Z*

*Motivating Millennial*

*One Fish Two Fish*

ADRP, Various Regional Conference Keynotes, 2009, 2010

*Donor 2.0 – Digital Donor Relations*

*Mindful Metrics, Proving Your Worth.*

CASE District One Conference, 2010

*Donor 2.0 – Digital Donor Relations*

CASE District Two Conference, 2010

*Donor 2.0 – Digital Donor Relations*

CASE Annual Special Events Conference, 2010

*Events 2.0*

*The Great Tchotchke Debate*

*The Art of Negotiation*

Sungard Summit International Conference, 2010

*Donor 2.0 – Digital Donor Relations*

Northeastern Planned Giving Group Conference, 2010

*Digital Trends in Planned Giving.*

Association of Advancement Services Professionals Summit, 2010

*Donor 2.0 – Digital Donor Relations*

*Donor Relations Best Practices*

Blackbaud International Conference for NonProfits, 2010

*Donor 2.0 – Digital Donor Relations*

**PROFESSIONAL AFFILIATIONS AND RECOGNITION**

Board of Directors, Association of Donor Relations Professionals, 2009 – present

ADRP Webmaster and Technology Coordinator

CASE Faculty Star, Annual Donor Relations Conference, June 2008, 2009

**EDUCATION**

B.A., University of South Carolina

M.L.S., Rollins College